

First Name \_\_\_\_\_ Last Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
( ) \_\_\_\_\_ Text Account Updates? YES / NO  
Phone Number \_\_\_\_\_

E-mail Address (Required-for Account updates only) \_\_\_\_\_

Employer \_\_\_\_\_ ( ) \_\_\_\_\_ Ext \_\_\_\_\_  
Work Phone \_\_\_\_\_

Alternative Contact \_\_\_\_\_ ( ) \_\_\_\_\_  
Phone Number \_\_\_\_\_

### Credit Card For Monthly Billing Or Security Deposit

Credit Card \_\_\_\_\_ CVV \_\_\_\_\_

Name on Card (Must Match Contract Signee) \_\_\_\_\_ Expiration \_\_\_\_\_

\$ \_\_\_\_\_ - Monthly Rental Rate

\$ 7.00 - **Maintenance** - Covers the instrument against normal wear and tear - see below - REQUIRED

\$ 7.00 - **Replacement Coverage** -  
YES NO Replaces the instrument if lost or stolen

\$ 7.00 - **Damage Coverage** -  
YES NO Covers up to \$275 in repairs per incident

\$ \_\_\_\_\_ - Sales Tax

\$ \_\_\_\_\_ - Total due per month

Initial payment is:

\$ \_\_\_\_\_ Per Month x \_\_\_\_\_ Months = \$ \_\_\_\_\_  
Total to send

Store # \_\_\_\_\_ Date \_\_\_\_\_

Instrument Type - Brand \_\_\_\_\_

\$ \_\_\_\_\_  
RETAIL PRICE SERIAL NUMBER  
Taxes and Fees  
not included

### TERMS AND AGREEMENTS

- TERMS.** Customer hereby agrees to rent the instrument for a minimum period of 1 month (payable in advance) and a maximum of 36 months. After the initial month period, if Customer wishes to keep the instrument, Customer shall pay the monthly rental for each month Customer has the instrument. If Customer is in default of the first payment after participating in a store promotion, Customer is responsible for the full value of the promotion.
- TERMINATION.** Customer may terminate the lease at any time by returning the instrument in good condition and paying all amounts due to Harmony Music. Harmony Music is not required to refund the unused portions of the first months' rental or for the unused portion of any month thereafter.
- MAINTENANCE.** Customer also agrees to pay a maintenance and repair fee each month, which is in addition to the monthly rental charge. For this fee, Harmony Music will provide normal service and repair of the instrument during the term of this lease, maintaining it in good condition. The Customer, however, will be responsible for damage (other than ordinary wear and tear), loss, destruction or theft of the instrument, and agrees to report any such event to Harmony Music immediately, and to pay to Harmony Music the cost of repair or the fair market value of the instrument. This fee does not apply towards purchase credit.
- OPTION TO PURCHASE.** Customer may elect to purchase the instrument at any time during the term of the lease by paying the balance of the instrument retail price set forth in this lease. At the time of such purchase, the Customer will receive a credit towards the retail price of an amount equal to 100% of rental payments during the rental period. The rental period cannot exceed 36 months. For this purpose, rental payments include only the Monthly Rental Rate. Customer will be charged applicable sales tax.
- LATE FEE.** A late fee will be charged on any payment not received within five (5) days after the due date, or on any unpaid balance on the account.
- NON-PAYMENT OF RENTAL-REINSTATEMENT.** If Customer does not make payment when due and has not returned the instrument within ten days after mailing notice by Harmony Music to Customer at Customer's address shown on this lease, then Customer shall be deemed (a) to have converted the instrument to Customer's own use, and (b) to be liable to Harmony Music for the retail price of the instrument, less applicable rental credits; PROVIDED, that Customer shall have the right to reinstate this Agreement as set forth in applicable state law. A reinstatement fee will be charged to Customer.
- INSTRUMENT RETURN.** An instrument must be returned on or before the due date to avoid paying another month's rent. If the instrument is lost, stolen or destroyed during the lease term, Customer shall be liable to Harmony Music for the retail price of the instrument, less applicable rental credits. Instrument must be returned to Harmony Music or to the authorized retailer. Customers who return instruments to school or any unauthorized entity will be liable for the retail price of the instrument, less applicable rental fees.
- DEFAULT.** If Customer defaults on any payment or obligation hereunder and Harmony Music refers this matter to a collection agency or attorney for collections, the Customer agrees to pay, in addition to any sums due to Harmony Music, the reasonable collection agency or attorney fees incurred, plus court costs.
- OWNERSHIP.** Customer does not own the instrument until all necessary payments have been made to purchase the instrument as set forth above.
- WARRANTY.** Maintenance and repair is provided during the lease term as set forth above. There is no manufacturer or other warranty of the instrument after completion of purchase by Customer, however, the instrument will have been maintained by Harmony Music during the lease term and will be in good condition, absent damage or extraordinary wear and tear by Customer.
- CREDIT CARD.** In the event that Customer has provided a credit card number for making monthly rental payments, Harmony Music is authorized to process those payments on the payment due date until the lease is terminated or Customer gives written notice not to use the credit card for payment. In the event that Customer has provided a credit card number to be used as a security deposit, and the account is in default, then Harmony Music is authorized to use the card only for such purposes and in only those amounts to which Harmony Music is entitled.
- REPLACEMENT COVERAGE (RC).** Customers who choose the RC must have their account current for the coverage to be effective. In the event that the instrument assigned to this Agreement becomes lost or stolen, the Customer will immediately notify Harmony Music of the loss. Harmony Music will then replace the lost or stolen instrument with a like-kind instrument and Customer agrees to continue renting the instrument from Harmony Music. Customer's credit will transfer to the replacement instrument. Not all instrument categories apply - call Harmony Music for details at (425) 861-8875. This fee does not apply towards purchase credit.
- DAMAGE COVERAGE.** Customers who choose Damage Coverage must have their account current for the coverage to be effective. Upon noticing damage to the instrument, Customer agrees to immediately turn in the instrument to an authorized Harmony Music Repair facility for repair work. Harmony Music will cover any and all repair costs related to the damaged instrument up to \$275 and, if applicable, Customer agrees to pay any and all repair costs over \$275. This fee does not apply towards purchase credit.

By Customer's signature below, Customer represents that he/she has read this agreement in its entirety and has received a copy of this agreement. Further, Customer agrees that he/she has inspected the instrument and the accessories and that they are in good condition.

**HARMONY**  
MUSIC

17725 N.E. 65th Street #B235  
Redmond, WA 98052  
(425) 861-8875

info@harmonymusic.org

Signed \_\_\_\_\_  
Customer

Date \_\_\_\_\_

Signed \_\_\_\_\_  
Harmony Music Dealer/Representative

Date \_\_\_\_\_